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ANNUAL AUDITED REPORT **FORM X-17A-5**

PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | MM/DD/YY | AND ENDING | 12/31/04 MM/DD/YY | | |
|--|-----------------------|------------|---------------------------------|--|--|
| A. REGISTRANT IDENTIFICATION | | | | | |
| NAME OF BROKER-DEALER: MERCANT ADDRESS OF PRINCIPAL PLACE OF BUSINES | SECULITI | | OFFICIAL USE ONLY FIRM I.D. NO. | | |
| 40 SOUTH SIXTH STREET | , | DUITE 3720 | | | |
| MINNEAPOUS (City) NAME AND TELEPHONE NUMBER OF PERSO | (State) | | 55462 (Zip Code) | | |
| | NTANT IDENT | | (Area Code – Telephone Number) | | |
| INDEPENDENT PUBLIC ACCOUNTANT whose DIXON, HOWARD ROBE | · | DIXON \$ | DAHL, UP | | |
| 125 MAIN STREET SE, C | • | | MN 55414 ROCESSED code) | | |
| HECK ONE: MAR 3 1 2005 Certified Public Accountant Public Accountant THOMSON FINANCIAL | | | | | |
| Accountant not resident in United S | tates or any of its p | | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



OATH OR AFFIRMATION

| of | MERCANTI SECURITIES, LL DECEMBER 31, 20 | , swear (or affirm) that, to the best of ment and supporting schedules pertaining to the firm of , as out , are true and correct. I further swear (or affirm) that officer or director has any proprietary interest in any account |
|---|--|--|
| This re (a) (b) (c) (d) (d) (e) (f) (g) (h) (i) (j) (k) (l) (m) | Notary Public Processor and Condition. Statement of Financial Condition. Statement of Changes in Financial Condition. Statement of Changes in Financial Condition. Statement of Changes in Liabilities Subordinated to Computation of Net Capital. Computation for Determination of Reserve Required Information Relating to the Possession or Control Information Relating to the Possession or Control Information for Determination of the Reserve Required Information Relating to the Possession or Control Information Relating to the Possession or Control Information Relating to the Possession or Control Information for Determination of the Reserve Required Information Informati | co Claims of Creditors. Sements Pursuant to Rule 15c3-3. Requirements Under Rule 15c3-3. In of the Computation of Net Capital Under Rule 15c3-3 and the |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

MERCANTI SECURITIES, LLC FINANCIAL STATEMENTS December 31, 2004 and 2003

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To the Board of Directors Mercanti Securities, LLC Minneapolis, Minnesota

We have audited the accompanying statements of financial condition of Mercanti Securities, LLC ("the Company"), as of December 31, 2004 and 2003, and the related statement of operations, changes in member's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted this audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of Mercanti Securities, LLC, at December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules (g) and (k) listed in the accompanying table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. These schedules are the responsibility of the Company's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, are fairly stated in all material aspects when considered in relation to the basic financial statements taken as a whole.

Minneapolis, Minnesota February 24, 2005

STATEMENTS OF FINANCIAL CONDITION December 31, 2004 and 2003

| ASSETS | | | | |
|--|------|--------------------|------|---------------------------------|
| | 2004 | | 2003 | |
| Cash (Note 1) Accounts receivable (Note 1) Due from parent company (Notes 1 & 2) | \$ | 623,945 311,125 | \$ | 736,342 1,013,468 202,770 |
| | \$ | 935,070 | \$ | 1,952,580 |
| LIABILITIES AND MEMBER'S EQUITY | | | | |
| LIABILITIES: | | | | |
| Due to parent company (Notes 1 and 2) | \$ | 571,904 | \$ | - |
| MEMBER'S EQUITY | | 363,166 | | 1,952,580 |
| | \$ | 935,070 | \$ | 1,952,580 |

STATEMENTS OF OPERATIONS Years Ended December 31, 2004 and 2003

| OPERATIONS | | |
|---------------------------|----------------|--------------|
| | 2004 | 2003 |
| REVENUES | \$ 456,873 | \$ 3,285,768 |
| EXPENSES: | | |
| Contract costs | 10,388 | 29,966 |
| Compensation and benefits | 1,259,056 | 966,737 |
| Marketing and promotion | 24,650 | 36,388 |
| Occupancy | 89,929 | 76,199 |
| Other expenses | 187,264 | 233,898 |
| Total expenses | 1,571,287 | 1,343,188 |
| Net income (loss) | \$ (1,114,414) | \$ 1,942,580 |

STATEMENTS OF CHANGES IN MEMBER'S EQUITY (Item e) Years Ended December 31, 2004 AND 2003

| | | | 2004 | 2003 |
|-----------|----------------------|----|-------------|-----------------|
| BALANCE - | Beginning of year | \$ | 1,952,580 | \$ - |
| Add: | Capital contribution | | - | 10,000 |
| | Net income | | - | 1,942,580 |
| Deduct : | Net loss | (| (1,114,414) | - |
| | Distributions | | (475,000) | |
| BALANCE - | End of year | \$ | 363,166 | \$ 1,952,580 |

STATEMENTS OF CASH FLOWS Years Ended December 31, 2004 AND 2003

| | 2004 | 2003 |
|---|----------------|--------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Net income (loss) Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities - (Increase) decrease in current assets: | \$ (1,114,414) | \$ 1,942,580 |
| Accounts receivable | 702,343 | (1,013,468) |
| Cash provided (used) by operating activities | (412,071) | 929,112 |
| CASH FLOWS FROM INVESTING ACTIVITIES: Amount advanced to parent company | 202,770 | (202,770) |
| CASH FLOWS FROM FINANCING ACTIVITIES: Capital contribution | | 10,000 |
| Distributions | (475,000) | - |
| Increase in amount due to parent company | 571,904 | _ |
| Cash provided by financing activities | 96,904 | 10,000 |
| INCREASE (DECREASE) IN CASH | (112,397) | 736,342 |
| CASH AT BEGINNING OF YEAR | 736,342 | |
| CASH AT END OF YEAR | \$ 623,945 | \$ 736,342 |

NOTES TO FINANCIAL STATEMENTS December 31, 2004

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

- a) Nature of Business. Mercanti Securities, LLC ("the Company"), is a wholly owned subsidiary of Mercanti Group, LLC ("the Parent"). The Company's primary activities include the execution of transations for customers for a fee and providing customers with investment advice with respect to securities. The company provides these services through a group of brokers located at the Parent locations. At December 31, 2004, the Parent maintained offices in Minneapolis, Minnesota and Los Angeles, California.
- b) <u>Use of Estimates</u>. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- c) <u>Cash and Cash Equivalents</u>. For purposes of reporting the statement of cash flows, the Company considers all cash accounts, which are not subject to withdrawal restrictions or penalties, and all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.
- d) <u>Concentration of Credit Risk.</u> The Company had extended unsecured credit to regular customers amounting to \$311,125 at December 31, 2004, and \$1,013,468 at December 31, 2003.
 - The Company maintains its cash balances at one financial institution. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 2004, the Company's uninsured cash balance totaled \$523,945.
- e) Income Taxes. The Company is not a taxpaying entity for federal income tax purposes, and thus no provision for income taxes has been recognized. Income of the Company is passed through to its Parent member, Mercanti Group, LLC, which then passes its income through to the members of that entity.

NOTES TO FINANCIAL STATEMENTS December 31, 2004

2. RELATED PARTY TRANSACTIONS.

- a) The Company has entered into a cost-sharing agreement with its Parent company to share expenses on office space, equipment, and services based on estimated usage. For the years ended December 31, 2004 and 2003, fifty percent of costs of the Parent were allocated to the Company for compensation and benefits, marketing and promotion, occupancy, and other expenses, with the exception of travel costs.
- b) At December 31, 2004, the Company owed the Parent company \$571,904, an amount which represents reimbursement for shared costs.
- c) At December 31, 2003 the Company had advanced to the Parent company the amount of \$202,770 as prepayment for future costs to be billed by the Parent.

3. MAJOR CUSTOMER.

More than fifty percent of all sales for the year 2004 and all accounts receivable at December 31, 2004, were to one customer.

4. <u>NET CAPITAL REQUIREMENTS.</u>

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of a minumum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. The Company is required to have a minumum net capital of \$5,000. At December 31, 2004, net capital was in excess of the required minimum net capital by \$358,166.

SUPPLEMENTAL SCHEDULES December 31, 2004 and 2003

4

COMPUTATION OF NET CAPITAL (Item g) Year Ended December 31, 2004

| TOTAL OWNERSHIP EQUITY FROM STATEMENT OF FINANCIAL CONDITION | <u>\$</u> | 363,166 |
|---|-----------|---------|
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital required | \$ | 5,000 |

RECONCILATION (Item k)
December 31, 2004 and 2003

No material differences existed at December 31, 2004, between the audited computation of net capital and the broker-dealer's Unaudited Part IIA.